沟通的本质是价值传递 The main purpose of communication is to transfer value



浙江工商大学会计学院 ACCA中国SBR资深教学顾问

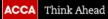
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- Key steps to develop communication skills
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Drivers and changes to SBR

Changing demands on professional accountants	Effect on the exam
More holistic reporting	Focus on <ir>, maybe included in current issues requirements</ir>
Stakeholder management and engagement	Changing focus, investor/stakeholder perspective. Examples include impact of new IFRS and effect of incorrect reporting on stakeholders
Conceptual Framework and principles	Conceptual Framework as a basis for answers to some questions
Performance reporting	Reports for stakeholders, performance measures including evaluation of the role of additional performance measures
IFRS – key areas	Focus on principles. On current issues the study guide clarifies key areas to be examined
Less need for manual accounting skills	Group accounting – key adjustments - need to understand implications of the 'double entry'. Discussion of principles may be included



Drivers and changes to SBR

Changing demands on professional accountants	Effect on the exam
Ethics	Question 2 – ethical case study dealing with IFRS issues and ethical dilemma
Segmental Reporting	Assessment of profitability and risk to external stakeholders and maybe ethical implications
Financial instrument valuation	Discuss and apply the classification, measurement, recognition and de-recognition of financial assets and liabilities, in various contexts
Related party transactions	Determine parties related to the entity; identify implications and need for disclosure. Key area in ethics questions
Critical thinking and communication	Examine relationship between Conceptual Framework, principles and practice

Areas of emphasis for SBR tutors

Areas of emphasis	Notes for SBR tutors
Knowledge	The knowledge requirements remain the same.
Exam preparation	 There will need to be some changes in the following areas: Teaching emphasis – more around the principles to support students in analysis and interpreting rather than purely numerical analysis Exam preparation – Change in exam format and requirements need to be emphasised for students Exam techniques need to be further refined to support students
Change of focus	Not a change in knowledge
Conceptual Framework	More direction on use of Conceptual Framework in answering exam questions
Investor perspective	Need to understand the implications of reporting on stakeholders
Ethics	Currently superficial knowledge of ethical dilemmas
Current issues	More direction on areas to be examined and integrated into questions
Discuss and apply	No real change in approach

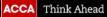


Illustration 1: Better Communication in Financial Reporting

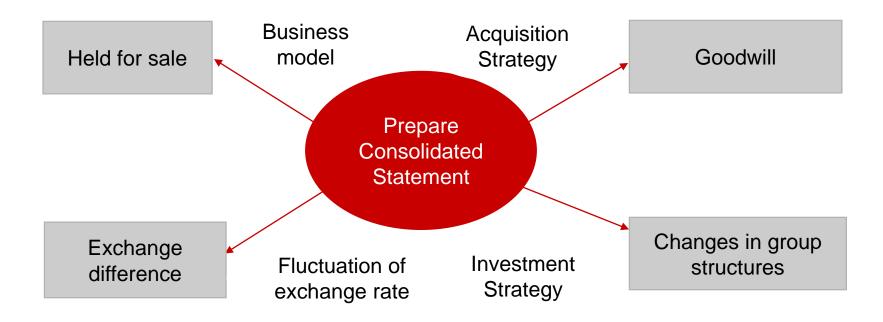
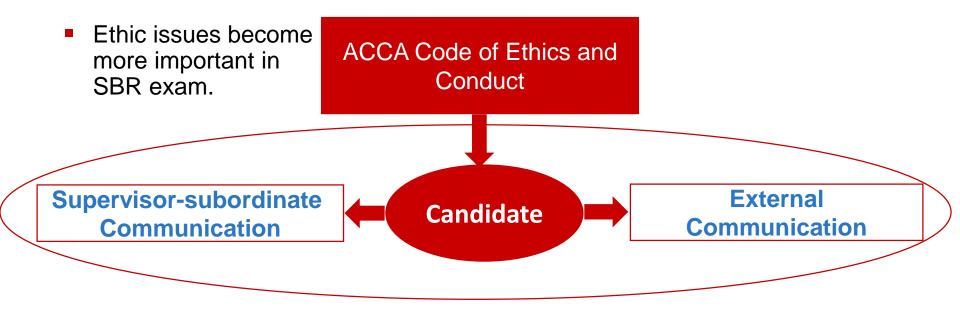




Illustration 2: Ethic Issue



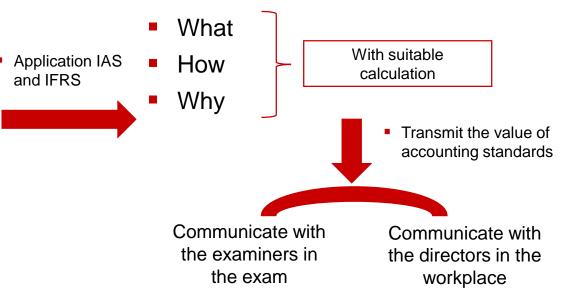
Transfer the value of ACCA Code of Ethics and Conduct



Illustration 3: Question Requirements

Key words in the requirements:

- Explain
- Discuss
- Advise
- Show
- Describe
- Assess



The answer should include:

Key steps to develop communication skills

- Step 1: Equip students with knowledge
- Step 2: Encourage students to ask questions
- Step 3: Simulate real workplace by case teaching
- Step 4: Develop problem solving skills





Integration into SBR class teaching

• Step 1: Equip students with knowledge

→ Use MAX for learning or recap key knowledge topics

• Step 2: Encourage students to ask questions

→ Integrate SPCBE Practice Platform into class teaching

• Step 3: Simulate real workplace by case teaching

→ Fully utilize the "adapted real cases" (Past exam papers/Specimen)

• Step 4: Develop problem solving skills

→ Invite students for self-marking on CBE PP





Integration into SBR class teaching - CBE practice platform

Home N	Mark Results	s Performanc	ice		
		Assigned Material	Catalogue		
			Advanced Audit & Assurance	+	
				Advanced Financial Management	+
				Advanced Performance Management	+
		C	Advanced Taxation	+	
				Audit & Assurance	+
			Financial Management	+	
				Financial Reporting	+
		It looks like you don't have exams assigned to you yet.	Performance Management	+	
			Strategic Business Leader	+	
		Strategic Business Reporting	+		
			Self-Assigned Material	Taxation	+

Integration into SBR class teaching - CBE practice platform

APM Specimen		🖵 1 of 3		
💲 Symbol 📃 🔻 Highlight 🕂 Strikethrough 🖩 Calculator 🖉 Scratch Pad				
	Word Processor	(② Requirements (50 marks) 🔒		
Exhibits		It is now 1 September 20X5.		
1. Company information	Ů ‰ ⊡ Ё ∽ ở Q B I ⊻ ÷ ×₂ ײ ፲ _×	Write a report to the CEO of Iron Chicken to respond to her instructions for		
2. Economic value added	Paragraph ∨ ⊞ × 록 록 ≣ 등 등 ⊄ ⊄	work on the following areas:		
3. CSFs and KPIs		(i) the use of economic value added (EVA $^{\mbox{\tiny TM}}$) as the key performance metric at IC		
4. Improvement projects		(15 marks)		
5. New information system		(ii) the current key performance indicators (KPIs) used by the company		
6. Appendix 1		(6 marks)		
Requirements		(iii) the three improvement projects		
Requirements (50 marks)		(15 marks)		
Response Options		(iv) the impact of the proposed new information system on the three		
Word Processor		improvement projects		
E Spreadsheet		(10 marks)		
		Professional marks will be awarded for the format, style and structure of the		
		discussion of your answer.		
③ Help/Formulae Sheet				



Integration into SBR class teaching - CBE practice platform

Ref: APM0001	Previous	1 2 3 Next 🗙
		Tick Marking mode 💽
Question stem: Show	0.5 1 2 3 OFR PAG MAX	🛃 Marking 🔶
	Word Processor Spreadsheet	Roll Up Score: 2/100
	To: Board of Iron Chicken (IC)	Question Score: 2
(i) Economic value added Calculations: 1 mark for each of: Research and development Tax paid	From: A. Accountant Date: September 2025	Question Marking Guidelines Click here to see the guideline.
Capital employed year start figure Non-cash expenses Marketing WACC Economic value added Conclusion	Subject: Performance management issues at IC	Question Sample Answer Click here to see the sample answer.
Assumptions and corrections – up to 10 marks	This report evaluates the accuracy and assumptions used in the	
Maximum 15 marks (ii) KPIs for CSFs Up to 2 marks per CSF	calculation of EVA™. It then suggests new KPIs for the current CSFs at IC. Finally it considers the impact of three quality improvement projects on these CSFs and a proposed new information system.	(i) the use of economic value added (EVATM) as the key performance metric at IC:
Maximum 6 marks (iii) Quality projects Definitions and descriptions up to 2 marks Analysis up to 6 marks per project	(i) Economic value added (EVA™)	Score 0 - 15 1 1 2
Maximum 15 marks (iv) New unified database Definition and general points up to 3 marks	There are a number of errors in the existing calculation of (EVATM). These are described below and then the corrected EVATM is calculated.	(ii) the current key performance indicators (KPIs) used by the company:
Interaction with each project up to 3 marks each Other comments up to 3 marks	Non-cash expenses are correctly added back to profit as such costs	the isy area by the company,
Maximum 10 marks	are treated as unacceptable accounting adjustments on a cash- based view. Marketing activities for long-term benefit are correctly	
Professional presentation: up to 4 marks	added back as they generate future value for the business and so	(iii) the three improvement projects;
Total 50 marks	the prior year expenditure is also added in to capital employed.	

Integration into SBR class teaching - marking campaign (我来做判官)

- Step 1: Complete a full set of past exam/specimen exam on CBE PP under exam condition
- Step 2: Watch question de-briefing videos
- Step 3: Study marking schemes and progress tests (PT) de-briefing videos
- Step 4: Mark sample scripts, providing marks and personlised feedback
- Step 5: Compare marking by marker/tutor guru
- Step 6: Self marking on CBE PP

Marking campaign start from w/c 15th Nov



Thank you





学习/教学资源

- · 思维导图(Mind Map)和 MAX
 - ✓ 请老师填写<u>问卷</u>MAX申请账号,申请需要1周左右的时间
 - ✓ 收到确认邮件后,扫描右侧二维码。通过"老师"界面,登录MAX
- 机考平台(CBE Practice Platform)
 - ✓ 请院校/机构指定一位管理员申请机考平台账户,并自行添加其他老师
 - ✓ 请发送邮件至总部邮箱 <u>PracticeTestSupport@accaglobal.com</u>申请管理员账号, 并同时cc <u>askinfo@accaglobal.com</u>

ACCA Think Ahead



ACCA Confidential 4



学习/教学资源

- 模拟考试 (Progress Test) 和判分活动 (Marking campaign)
 ✓ 请登录<u>模拟考试专属页面</u>,获取更多模考资源
 ✓ 判分活动邮件预计于11月15日 (下周)发送,敬请关注
- ・ 职业道徳和专业技能模块(EPSM)和数据分析模块(Data Analytics)
 ✓ 学员需要通过MyACCA登录学习
- SBL案例集(SBL Case Collection)
 ✓ 教师申请:请填写<u>问卷</u>申请案例集,申请需要1周左右的时间,我们将安排寄送
 ✓ 学员互动:请点击<u>此处</u>选取相关案例,并转发学员参与案例互动

